#### **AIRBUS**

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Service Offer

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Important to you, essential to us.

# EVERY AND EACH OPERATOR HAS ITS SPECIFIC PROFILE...

- · New or regular users of our helicopters
- $\cdot$  High or moderate flyers
- · With different structures and size
- · Operating various missions in different locations around the world

Our HCare service offer is flexible and proposes the most adapted services solutions to better serve your operations.



Our new offer reshaped with the best combination of support & services for each customer profile



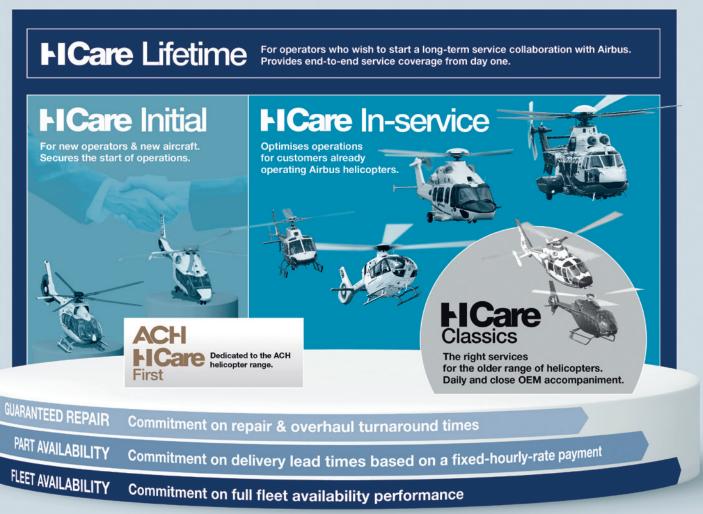
**Enhanced** 





**Optimised** 





Levels of performance commitment





The on-demand catalogue of **HCare** services













# **AS PER** YOUR NEEDS,

MATERIAL MANAGEMENT, TECHNICAL SUPPORT, HELICOPTER MAINTENANCE, TRAINING & FLIGHT OPS AND CONNECTED SERVICES ARE AVAILABLE THROUGH ...



## ... FIVE MODULAR SOLUTIONS UPON YOUR CHOICE

### **FICare** Initial

#### **MAKE ITS ENTRY INTO SERVICE A SUCCESS**

HCare Initial is tailored for you if you are starting operations with a new helicopter from our range or if you are taking delivery of an additional helicopter in your fleet.

A set of services that will enable a successful entry into service for your fleet, regrouped in a single contract and making you benefit from commitments and advantageous business terms.

### **FICare** In-Service

#### MAKE IT FLY! TAILORED TO IN-SERVICE **FLEETS REQUIREMENTS**

Airbus Helicopters proposes HCare In-Service for customers that are already operating an Airbus helicopter type. Matching services to operators' needs, HCare In-service contracts are designed to optimise the aircraft's maintenance, health and usage, and longevity.

### **FICare** I ifetime

#### PROVIDES END-TO-END **SERVICES COVERAGE** FOR A FULL PEACE OF MIND

This offering is made for you if you need to benefit from a daily care and accompaniment at all steps of your operations for a long-term commitment.

The best balance of services required over the defined period, to assure the aircraft's sustained value over time. maximise performance and safety and provide successive, sustained support.

### **FICare** First

#### **EXCLUSIVE TO ACH HELICOPTERS RANGE**

For Private and Business Aviation operations. Airbus Helicopters offers HCare First, a service delivering the excellence and the performance you expect. It brings maximum helicopter availability and budget control while embedding hassle-free solutions.

### **FICare** Classics

#### **KEEP ON OPERATING FOCUS ON LEGACY HELICOPTERS NEEDS**

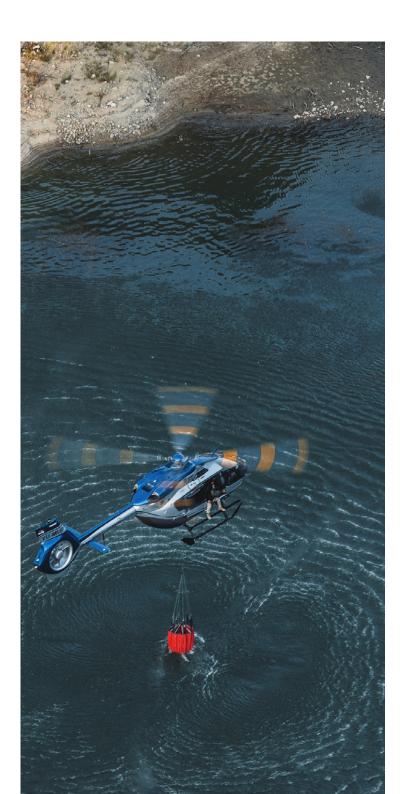
With the HCare Classics programme, Airbus Helicopters helps users of older ranges to keep their helicopters at the highest level.

The service ensures a daily and close OEM accompaniment to make sure every flight is a success. HCare Classics is fully customisable and offers operators specific monitoring and solutions to keep the fleet fully operational and

mission-capable at all times.

# THREE **POSSIBLE** COMMITMENT **LEVELS ON MATERIAL** MANAGEMENT **SOLUTIONS**

CHOOSE THE ONE MOST ADAPTED TO YOUR NEEDS



## Guaranteed Repair

#### **COMMITMENT ON REPAIR & OVERHAUL TURN-AROUND-TIMES**

The Guaranteed Repair program focuses on component repair & overhaul (R&O) management. It is covering:

- · Dynamic components
- · Main & tail rotor blades
- · Equipment (basic configuration)
- · Mission equipment (option)

The program also offers two payment schemes:

- · By-the hour: for a smooth distribution of maintenance expenses and an early anticipation of foreseen budget
- · By-event: at the time the repairs or the overhauls have to be performed

Selecting this commitment level allows the operator to secure R&O Turn-Around-Times by contract, in view to improving maintenance planning efficiency.

### Part availability

# COMMITMENT ON DELIVERY LEAD TIMES

The Part availability program is an exchange service based on the replacement of parts reaching their Time Between Overhaul or service life or the replacement of failing parts within short lead times

It is covering:

- · Dynamic components
- · Main & tail rotor blades
- · Equipment (basic configuration)
- · Mission equipment (option)

The program is fully customisable and can entail below coverage upon customer's choice:

- · Unscheduled maintenance events
- Scheduled and unscheduled maintenance events
- · Scheduled, unscheduled maintenance events and non-repairable parts supply

The Part availability solution is built upon fixed hourly rate payments to make maintenance expenses predictable and streamlined.

By selecting this solution, parts delivery lead times are committed through the contract, in view to optimising part availability while giving the operator a precise view of the necessary maintenance budget to be implemented.

### Fleet availability

# COMMITMENT ON FLEET AVAILABILITY PERFORMANCE

The Fleet Availability program is dedicated to operators who need to focus on their flight operations, and partially or fully delegate other activities to a major player in the industry.

The plan is customisable and can be composed of CAM\* services partially delegated, base maintenance execution, component R&O by-the-hour service, technical services and expertise, supply chain and stock management, 24/7 AOG service...

This can be complemented with a wide-range of other activities such as line & base maintenance execution, CAM\* services fully delegated, FlyScan predictive maintenance service (for A/C equipped with a HUMS\*\*), on-site technical representative, or training and connected services as an option.

The program is based on fixed hourly and monthly rates defined by contract for a comprehensive anticipation on maintenance budget and streamlined payments.

By selecting this solution, fleet availability performance is committed through the contract, in view to maximising the availability of the fleet while giving the operator a complete view of the necessary maintenance budget to be implemented.

<sup>\*</sup> Continuing Airworthiness Management

<sup>\*\*</sup> Health & Usage Monitoring System

